



“Partnership Search Strategies for Today’s Most in Demand Positions”™

Employer Benefits of Working with Break the Box Career Group



Oh No! Not another recruiter!

“As a former hiring manager I have been in your shoes. You may get various calls from recruiters and feel that you are not getting the benefit you desire. You may feel they are just “car salesmen” in it for the sale, not in the long-term success of the placement. One of the main reasons I entered this industry was to elevate the level of service offered in this key area.”

Lillian S. Keefe, Managing Partner

The following are reasons why you should use a recruiter and *specifically why you should choose Break the Box:*

- **You only pay for results.** We work on a contingency basis. You only pay us if we find the right candidate that you are willing to hire.
- **Our partnering approach is key** when working on these high demand healthcare positions. We work with you to devise the best search strategy for your open positions. *We care about the long term issue of retention.*
- **Research and technology advantages** separate us from the pack. We use cutting edge approaches with the Internet and software but we also know when it’s time to pick up the phone and leverage our relationships. Our work in Competitive Intelligence also gives us a unique perspective in approaching hard to fill positions.
- **Increased bandwidth** is an additional benefit of working with an outside recruiter. Most HR or Healthcare professionals don’t have the bandwidth to do the gruntwork of finding passive candidates. Finding these candidates is essential for high demand positions.
- **Our national network of over 400 associate offices** gives us the reach to find candidates almost anywhere. We leverage that benefit but as smaller associate offices are able to focus on issues like quality and relationships. Bigger organization can’t afford to do that since they are focused on volume.

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